

MICHAEL SILVER

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TARGET: BUSINESS DEVELOPMENT & RELATIONSHIP MANAGEMENT

Offer an almost-unmatched work ethic, demonstrated through years of intensive study and involvement

Communicate and work well with peers, earning trust, respect, and a reputation as a genuine person

Embrace challenges, seek opportunities for self-improvement, and give nothing less than 100%

PROPENSITY FOR BUSINESS DEVELOPMENT & RELATIONSHIP MANAGEMENT — Positioned extremely well for a career in the sales, business development, and relationship management arena based on strong drive for success, ability to connect with others, and genuine approach to relationship building.

PROBLEM SOLVING & RISK ANALYSIS — Tackle problems with an analytical mindset, able to clearly define options in complex scenarios, and make decisions based on facts not emotions.

TEAM LEADERSHIP & COLLABORATION — Experienced in coordinating and leading teams, ensuring policies and procedure compliance, and working collaboratively toward a common goal.

Additional areas of strength include:

TEAMWORK & LEADERSHIP

OPPORTUNITY IDENTIFICATION

INTERPERSONAL COMMUNICATION

TRAINING & PERSONAL DEVELOPMENT

SOLID MORAL COMPASS

TASK & TIME MANAGEMENT

STAKEHOLDER ENGAGEMENT

PROJECT PLANNING & COORDINATION

EXPERIENCE

COMMUNITY ORGANIZATION

Jerusalem, Israel | 2009-2014

Student / Community Liaison / Instructor

Engaged in a five-year course of study, spending extensive hours learning and observing elders while also taking daily opportunities to contribute to the community, facilitate lessons, and support fundraising initiatives. Developed and taught young children to adults a variety of topics, serving as a resource in the community for spiritual guidance.

- Supported community-building, fundraising, and outreach events, contributing 30+ hours of work in the community each week in addition to 7 hours of daily study.
- Initiated a program to pass down generational lessons to young children, creating original programming that not only reinforced Jewish traditions, but also taught children valuable skills.
- Worked with the youngest students while delivering reading and early literacy instruction.

COMMUNITY GROUP

Jerusalem, Israel | 2008-2009

Operations Manager

Oversaw foodservice operations including coordinating team members, planning menu preparation efforts, and ensuring 300+ meals were served efficiently and cost effectively each day. Earned designation as a Certified Kashrut Supervisor, ensuring strict adherence to kosher policies, procedures, and practices.

- Interacted with peers in a highly diverse environment with students from around the world, gaining experience communicating across cultures while sharing the same passion for learning.

Additionally, served as a youth mentor in Jerusalem between 2003 and 2008, working with troubled high school students—including those with substance abuse issues—to listen to concerns, provide guidance, and support journeys to recovery.

EDUCATION

Torah High School, Philadelphia, PA | **High School Regents Diploma**

Mir Yeshiva, Jerusalem | **Torah Education**